

## Implementation Consultant

This role will be responsible for managing and guiding clients through cloud-based implementation of accounting and financial management solutions (NetSuite/Intacct) along with helping clients optimize their solution to maximize best business practices.

Key responsibilities include:

- Utilizing your strong Accounting skills, assist with business process analysis, solution design, and implementation—including setup, configuration and customization, training, and overall client management
- In conjunction with other InnoVergent consultants, this individual will assess customer implementation needs, craft innovative solutions that span different subject matter domains, and implement these plans to the customer's satisfaction.
- Working directly with customers to document and validate their business requirements and map them to the application functionality.
- Conduct sessions with the customer over the phone or in-person, attend project meetings and provide status on progress of activities and deliverables.
- Contribute to the solutions repository/best practices and knowledge share activities at InnoVergent.

## Required Qualifications

- Bachelor's Degree or equivalent in Accounting or Finance.
- Ability to translate customer business requirements into business solutions
- Good communication skills
- Any previous experience with any of the following applications: NetSuite, Intacct, Great Plains, Salesforce.com, Sage, Deltek
- Understanding of any of the business practices as related to Accounting (Accounts Receivable, Accounts Payable, General Ledger, Invoicing, Revenue Recognition, Multi-entities), Sales Force Management (Opportunity, Proposal, Sales Orders, Forecasting, territory management and Quotas), Inventory Management (Purchasing and Fulfillment), Marketing Campaigns, and Customer Support (Cases Management and Territory Management).
- Be technically savvy, ideally with some working knowledge of technical concepts such as integration, workflow automation, etc.
- Understanding of formal project management schedules is nice to have
- Ability to handle a variety of different projects simultaneously, and capable of managing multiple deadlines. Ability to take direction and work independently.

## InnoVergent Consulting

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### About InnoVergent

InnoVergent is composed of a team of experts that specialize in serving software and professional services companies across a multitude of various cloud-based applications. At InnoVergent, we pride ourselves on our commitment to customer satisfaction, and we firmly believe that this is paramount to our success. Our clients are located within North America with operations around the globe and we are there to assist them with local and international operations.

At InnoVergent, we know that our company is only as good as our employees. You will get a chance to work closely with an incredibly dedicated group of people who are serious about putting great products and services into the marketplace. We continually search for candidates who share our beliefs and values.

Common traits that we admire are:

- Enjoy the start-up atmosphere and flexible shifting priorities
- Think big, and bring new ideas to the table, regardless of your rank or title
- Overriding ambition and proactive nature, combined with the ability to inspire others
- Be results driven-always. Must be willing to do what it takes to make each project a success
- Quick learner. Must know when to listen and when to take charge.
- Obsessive about quality and customer satisfaction

If you meet the requirements above, then we want to meet you! Interested applicants should send resume to [careers@innovergent.com](mailto:careers@innovergent.com). All applicants must be legally able to work in the US without sponsorship.



Innovative Thinking.  
Dynamic Results.