



ERP Consultant

InnoVergent is a Value-Added Reseller (VAR) of the following cloud-based ERP and Financial software solutions: NetSuite, OpenAir, and Adaptive Insights. We have been a valued partner of these solutions for 10+ years and are looking to expand our team!

This role will be responsible for managing and guiding clients through cloud-based implementations of accounting and financial management solutions along with helping clients optimize their solution to maximize best business practices.

This is a great opportunity for a self-driven individual who enjoys working in a fast-paced environment with an analytical approach. This role is for someone who is looking to make a significant contribution to the team and is eager to learn and grow within the company.

Key Responsibilities Include:

- Utilizing strong Accounting skills, assisting with business process analysis, solution design, and implementation—including setup, configuration and customization, training, and overall client management.
- Assessing customer implementation needs with Functional Team, crafting innovative solutions that span different subject matter domains, and implementing these plans to the customer's satisfaction.
- Working directly with customers to document and validate business requirements, which are then mapped to the application's functionality.
- Conducting sessions with the customer over the phone or in-person, attending project meetings and providing status on progress of activities and deliverables.
- Contributing to the solutions repository/best practices and knowledge-share activities with InnoVergent.

Required Qualifications:

- Bachelor's Degree in Accounting or Finance, or other related disciplines.
- Excellent communication skills, both written and verbal.
- Ability to translate customer business requirements into business solutions.
- Previous experience with any of the following applications: NetSuite, Intacct, Great Plains, Salesforce.com, Sage, Deltek.
- Understanding of any of the business practices as related to Accounting (Accounts Receivable, Accounts Payable, General Ledger, Invoicing, Revenue Recognition, Multi-entities), Sales Force Management (Opportunity, Proposal, Sales Orders, Forecasting, territory management and Quotas), Inventory Management (Purchasing and Fulfillment), Marketing Campaigns, and Customer Support (Cases Management and Territory Management).
- Technical savvy, ideally with some working knowledge of technical concepts such as integration, workflow automation, etc.
- Ability to handle a variety of different projects simultaneously, and capable of managing multiple deadlines.
- Ability to take direction and work independently.
- Available to travel at least 40% of the time.



Desired Experience/Skills:

- Understanding of formal project management schedules is nice to have.

Additional Details:

- InnoVergent is headquartered in Alpharetta, GA.
- Our clients are located across North America, some with international operations.
 - We support both local and international operations.

Our Culture:

At InnoVergent, we know that our company is only as powerful as our employees so we are searching for the right individual to bring on board! This role would allow the opportunity to work with an incredibly dedicated team who is committed to adding superior products and excellent services into the marketplace. We pride ourselves on our commitment to ultimate customer satisfaction, as we firmly believe that this is paramount to our success. This commitment is so great that we have adopted the Net Promoter Score (NPS) indicator, which measures a company's overall customer satisfaction-level as rated by their current customer-base.

Our search includes those individuals who also share in our values and beliefs. When it comes to finding a culture-fit, we identify with the following traits and characteristics:

- Committing to exceptional client engagement.
- Thinking big and bringing new ideas to the table, regardless of title.
- An overriding ambition and a proactive nature, complimented with the ability to inspire others.
- Ability to thrive in the start-up atmosphere with the flexibility to work under shifting priorities.
- The determination to make each project a success from a results-driven outlook.
- The skills of a quick-learner with the ability to discern the appropriate time to listen and when to take charge.
- An obsessive approach to quality of work and achieving overall customer satisfaction.

If you meet or exceed the requirements above, we want to meet you! Interested applicants should send resume to careers@innovergent.com. All applicants must be legally able to work in the US without sponsorship.